

# GSC Solicitors



*People do not  
fit in boxes.*

*That is why, at GSC,  
neither does our  
approach to the law.*



## **Welcome to GSC**

**There is no single type of GSC client. They are innovators and thought leaders. They are home grown entrepreneurs and international successes. They are just starting out. They are family businesses. They are global brands.**

What unites them is what they expect from their legal team. You see, we believe that to deliver a legal service that represents every part of your life and business, your legal team needs to look wider and dig deeper. That is why, at GSC, our expertise goes beyond traditional fields.

We are the legal team who, from media to international and offshore interests to technology and internet law, advise on the niche, the rare and, to our clients, the absolutely essential.

Tailored and personalised, discover law built around your life and business.

### **Talk to GSC about:**

- Real Estate
- Corporate Commercial
- Private Client
- Commercial Litigation
- Financial Crime Regulatory
- Intellectual Property & Media
- Corporate & Private Immigration
- Employment Law.
- Insolvency & Corporate Recovery
- GSC's Next Gen of Business Leaders.



**Saleem R Sheikh**

Senior Partner,  
GSC Solicitors LLP

**Since 1972, GSC Solicitors have built a reputation for being trusted advisors to successful entrepreneurs, thought leaders, ambitious start-ups and global brands.**

Often, what begins as a relationship based in one area of business law evolves and expands to others, including real estate, commercial litigation, intellectual property, international off-shore structuring, and legal representation for ultra-high net worth clients.

Private or commercial, we protect your interests by understanding your business. Through thick and thin, good times and bad, we stand loyally and faithfully beside our clients.

GSC lawyers think entrepreneurially. We have a holistic understanding of business, of technology and of the climate in which you operate. It's what makes us business partners rather than simply business lawyers, with a personal approach to building relationships, an understanding of what needs to be done, and the tenacity and ability to make it happen.

No other London law firm of comparable size speaks so many languages in-house. For our clients, that cultural understanding is hugely important, because it means they can deal with us on their terms, with nothing lost in translation.

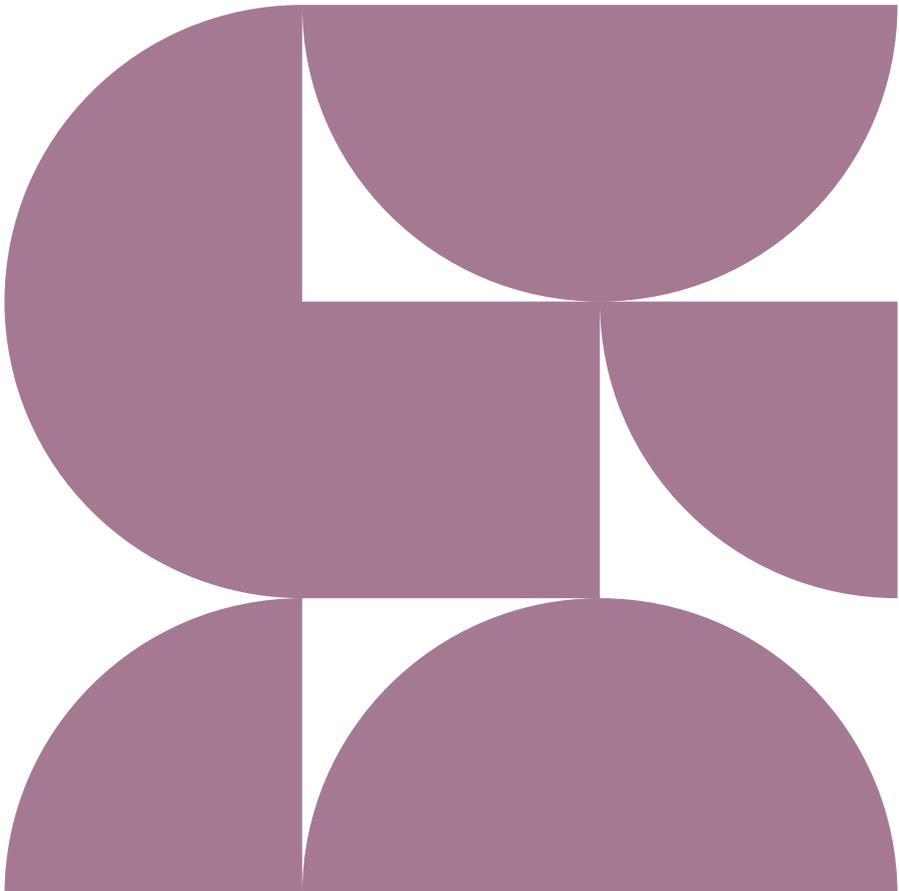
For all these reasons, and many more, GSC clients are clients for life. We are lawyers, advisors, commercial partners and friends. I very much hope we can be yours.

**Saleem Sheikh,**

Senior Partner, GSC Solicitors LLP

*Entrepreneurial Individual of the Year,  
Magic Circle Awards 2017  
CityWealth Leaders List  
Legal 500 recommended  
100 Power Muslim List*

# Real Estate





## **Real Estate Finance**

**Experts in loan restructuring and new finance. Specialists in the tax aspects of real estate finance.**

When your property finance experience includes major lenders and borrowers you understand all parties better, and can represent both more effectively. That is just one reason we are regarded as practical, deal-making finance lawyers.

That is especially true of our work with the hotel and leisure sector, where we have helped a number of major hotel owners finance the acquisition and development of their hotels.

We manage the property financing of a number of international major fast food franchises, each with a large number of outlets.

We are also specialists in the healthcare sector, helping owners and operators deal with all aspects of real estate financing in this highly regulated industry.

For new loans for acquisition, construction, development and refurbishment. For loan restructuring. And for advice in the tax aspects of real estate finance, talk to GSC.

## **Construction**

**Legal support you can build on. Procurement advice and dispute resolution that protects your business.**

The GSC Construction Team acts for developers, contractors, Project Managers, sub-contractors, consultants and funders involved in the construction industry. We provide advice on all aspects of the construction procurement process including:

- Building contracts/sub-contracts
- Letters of intent
- Development agreements
- Professional appointments
- Collateral warranties and third-party rights
- Performance guarantees / bonds.

**In addition, should your construction project become litigious, we can help you resolve them.**

- Assistance with pursuing or defending claims for payment
- Negotiation of settlements via amicable agreement
- Mediation
- Adjudication
- Litigation proceedings
- Arbitration proceedings.

Make every project run more smoothly. Talk to GSC.

*The complete  
commercial real  
estate service.*

*For institutional  
investors, private  
developers, builders,  
banks... and you.*



## *Commercial Real Estate*

**GSC's success was built on its real estate practice. Today, the heart of our business is a trusted source of legal expertise for all commercial real estate transactions.**

Our clients are leading property owners and institutional and private investors. They are developers and builders, banks and financial institutions. They are private landlords, entrepreneurs and blue-chip tenants with complex occupational leases.

Each of them values our significant market reputation and experience in commercial property development, funding, leases and sales.

For properties in the hotel, leisure and healthcare industries, in the UK and internationally, our clients ensure we are the first port of call. Make us yours.

Talk to GSC about:

- ▲ Purchases & Sales
- ▲ Leasing
- ▲ Renewals
- ▲ Acquisitions
- ▲ Disposals
- ▲ Developments
- ▲ Financing
- ▲ Joint ventures
- ▲ Property investments.



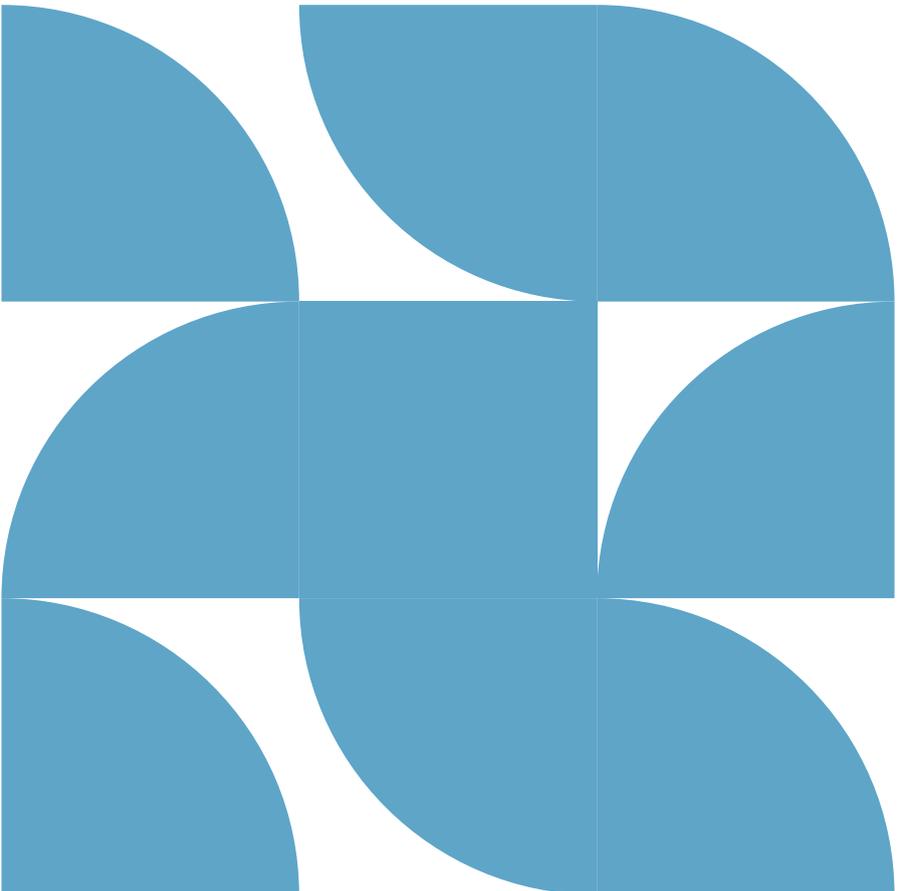
## *Residential Real Estate*

**High-value conveyancing. Highly valued.**

GSC's residential real estate lawyers deal with high value conveyancing throughout England and Wales, including Crown property and other historical estates. We understand the complex issues that can arise when dealing with such properties, and we know that your best interests are only best served when your conveyancing is managed in a way that fits seamlessly with your tax, family and private wealth management.

That's why residential conveyancing with GSC is never carried out in isolation. Talk to us, and you'll find your property lawyers working alongside our Private Client Team to ensure all your interests are carefully considered and protected.

# *Corporate Commercial Technology & Internet Law*



## *Technology & Internet Law*

**Creative, innovative, tech-savvy lawyers. For your creative, innovative, technology business.**

The fast-moving digital world needs legal support to match. At GSC, we help digital and technology businesses develop, maximise and protect their commercial interests.

Our specialist Technology & Internet Law Group has an established record of innovation and experience in the technology and IT sector. Whether your business is in virtual reality, cloud computing, e-commerce, or mobile tech, our lawyers have a passion for this sector as well as being legal experts.

Talk to GSC about end to end legal advice on all aspects of internet and digital business including:

- ▲ Software development and licensing
- ▲ Website development
- ▲ Content exploitation
- ▲ Fintech
- ▲ Health Technology
- ▲ Virtual and augmented reality
- ▲ Data protection and privacy
- ▲ E-commerce
- ▲ Internet
- ▲ IT and software contracts
- ▲ Technology services, cloud computing, and software as a service technology
- ▲ Mobile technology and advertising
- ▲ Licensing, protection and enforcement
- ▲ Manufacturers and resellers
- ▲ Software and hardware procurement
- ▲ Domain name disputes.



# Locally. Nationally. Internationally.

## Wherever your company does business, take GSC with you.



### Corporate Commercial

**Whether you are planning a start-up, a merger or a new franchise, GSC's Corporate and Commercial Team helps you achieve your commercial objectives. Our lawyers focus not only on the legal aspects but what they mean commercially.**

Our expertise spans a broad spectrum of corporate and commercial issues in a wide range of sector areas from manufacturing to technology and from marketing to healthcare. We work for long established businesses and businesses operating new operating models that may not have existed a few years ago.

As well as UK-based clients, our work is also international in scope, leveraging our long-established network of relationships with leading overseas firms to provide responsive legal support that moves as fast as your business.

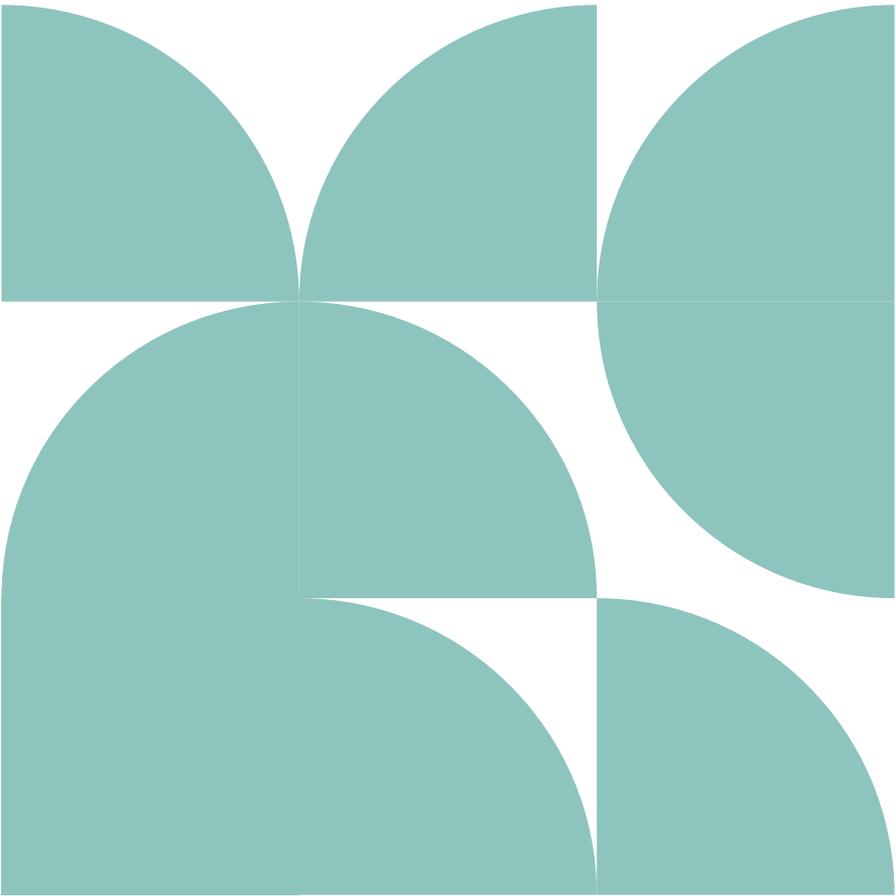
#### Corporate services include:

- Corporate structures, incorporation, shareholder agreements and articles of association
- Business and corporate sales and purchases
- Joint ventures
- Mergers and acquisitions
- Management buy-outs and institutional buy-ins
- Private equity, venture capital and angel investment
- Cross-border transactions
- LLP, partnership and shareholder issues
- Share option schemes
- Share buybacks and capital reductions.

#### Commercial services include:

- Agency, distribution and manufacturing agreements
- Consultancy agreements
- Consumer and business to business contracts
- Franchising
- Management agreements
- Lending and security
- Sponsorship and marketing agreements
- Standard terms and conditions
- Non-disclosure/confidentiality agreements and non-circumvention agreements
- Commercial contracts
- Advertising and marketing
- Partnership and LLP arrangements and disputes.

# Private Client



# Wealth management with a global perspective.



## Private Client & Trusts

**Managing, protecting or transferring your wealth takes more than legal expertise. It demands a holistic view where tax, real estate, wills, trusts and corporate advice combine to create a comprehensive private client service for individuals, families and entrepreneurs.**

The advice GSC private client lawyers provide is tailored to suit your needs, interests and assets in the UK and worldwide.

We help ensure family businesses are properly structured to ensure they can pass from generation to generation without being unduly burdened with tax liabilities and family disputes.

Talk to your GSC private client lawyer about services for you and your family, including:

- ▲ Inheritance Tax planning
- ▲ Lasting Powers of Attorney / General Powers of Attorney
- ▲ Court of Protection
- ▲ Probate / contested probate
- ▲ Charitable giving
- ▲ Trust management and planning both in the UK and internationally
- ▲ Family office and family business
- ▲ UK and international wills.



## Personal & Business Tax

**Corporate. Commercial. Ultra-high net-worth. For personal and business tax with an international dimension, talk to GSC.**

GSC's Tax Team is internationally focused. Our clients are highly mobile, Business Leaders and entrepreneurs based in regions such as Africa, the Middle East, the former Soviet Republics and South East Asia. Meeting their needs requires more than legal expertise; it takes cultural awareness, a global mind set and broad linguistic capabilities.

This is why GSC tax lawyers come so highly recommended. They have built up a high degree of expertise in understanding high-net-worth individuals in all tax aspects of corporate, commercial and financial transactions, with a particular understanding of those transactions' impact on personal tax.

- ▲ We provide comprehensive tax planning advice for foreign individuals looking to relocate or invest into the UK.
- ▲ We help entrepreneurs realise the sale of their successful ventures in the most tax efficient manner.
- ▲ We advise on the most tax efficient structure to own UK Real Estate
- ▲ We use our cross-border experience and knowledge to develop tax structures for inward investment in the UK and internationally.



## *International & Offshore*

### **Wherever you are located. Make GSC your trusted advisors.**

As markets have evolved and become global, so has GSC's focus. Today, we work for domestic and international clients in real estate and corporate investments, for corporations and business leaders, and for entrepreneurs, on work spanning a wide variety of jurisdictions. From the Middle East, India and Pakistan to Azerbaijan and sub-Saharan Africa, we are advising clients with their investments in many sectors, including:

- ▲ Oil and gas
- ▲ Logistics
- ▲ Tourism
- ▲ Healthcare
- ▲ Hospitality
- ▲ Agricultural
- ▲ Real estate development.

Our clients choose GSC because of our strong international connections, especially in China, India and Pakistan, Sub-Saharan Africa, the Middle East and former Soviet Union countries.

They choose us for our linguistic capability: our legal team speaks over 16 different languages including Farsi, Urdu, Punjabi, Chinese, Arabic, Kiswahili, Kachhi, Kazakh, Russian, Hindi and Gujarati. And they choose us for our cultural sensitivity.

We are from a diverse set of backgrounds. We build relationships with clients and partners. We understand the differences in culture when dealing with matters of finance or family. It is what makes us genuine 'trusted advisors', advising on the totality of tax and wealth protection, preservation and enhancement. Make us yours.



## Tax Investigations & Disputes

**Specialised assistance for companies and individuals, internationally.**

Defending civil or criminal tax investigations requires highly specialised help from professionals with experience in handling high level tax investigations. At GSC, we help companies and individuals who are facing tax litigation, including white collar crime/fraud charges and regulatory offences.

Because this type of work is often international in nature, GSC is well placed to:

- ▲ Provide solutions on tax enquiries
- ▲ Advise on tax investigations
- ▲ Negotiate with tax authorities
- ▲ Ensure correct amount of tax is payable
- ▲ Assist in making voluntary disclosures of unpaid tax
- ▲ Advise on confidentiality issues
- ▲ Advise on legal professional privilege issues.



## Notary Services

**Document authentication that helps you buy property and conduct business internationally.**

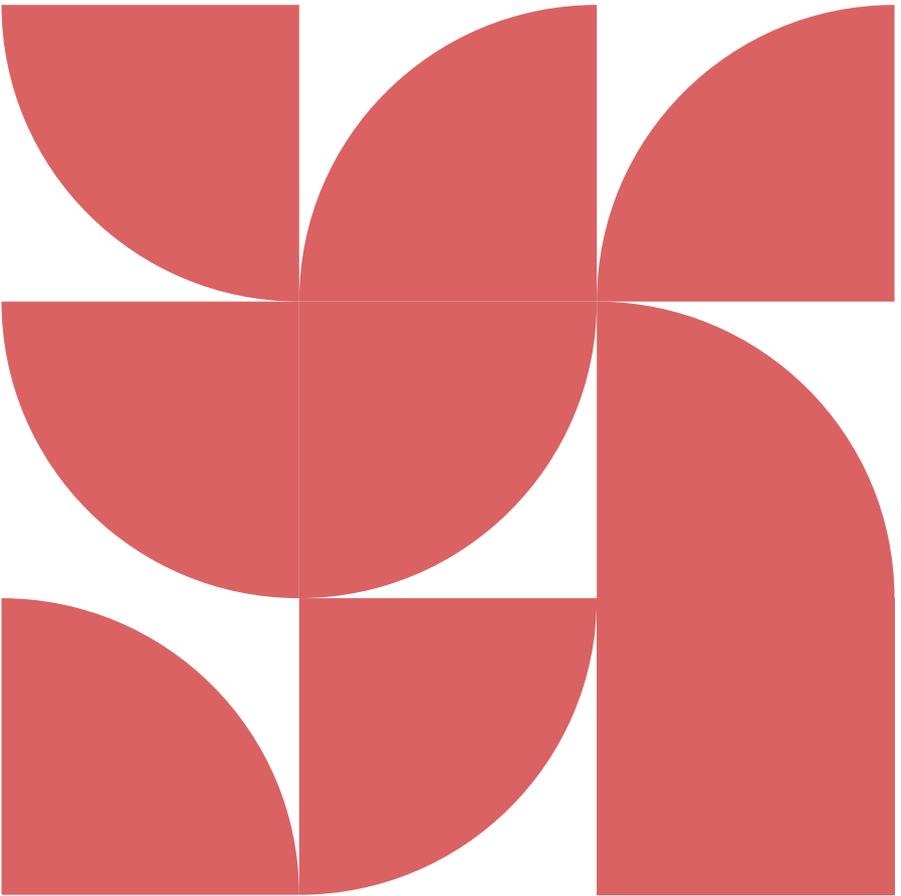
If you or your business wish to do any of the following...

- ▲ Trade with foreign countries
- ▲ Deal with international IP and contractual matters
- ▲ Set up a business abroad
- ▲ Buy or sell property
- ▲ Bring or defend a court case in another country.

...you will need the services of a Notary. GSC provides notarial services to private and corporate clients, protecting your interests by ensuring that, amongst other things, the companies you deal with overseas are lawfully incorporated, and that their officers have the authority to act.

To authenticate documents or verify information, GSC lawyers liaise with Foreign and Commonwealth offices, embassies and consulates. We also work with top translators for all major languages and can arrange legalisation or Apostilles.

# *Commercial Litigation & Dispute Resolution*



*Commercial disputes  
are an unavoidable part  
of business life.*

*When they become  
part of yours, trust GSC  
to make life easier.*



## **Commercial Litigation & Dispute Resolution**

**Commercial disputes can have far reaching consequences. They can affect existing business and people's lives, damage relationships and jeopardise future success.**

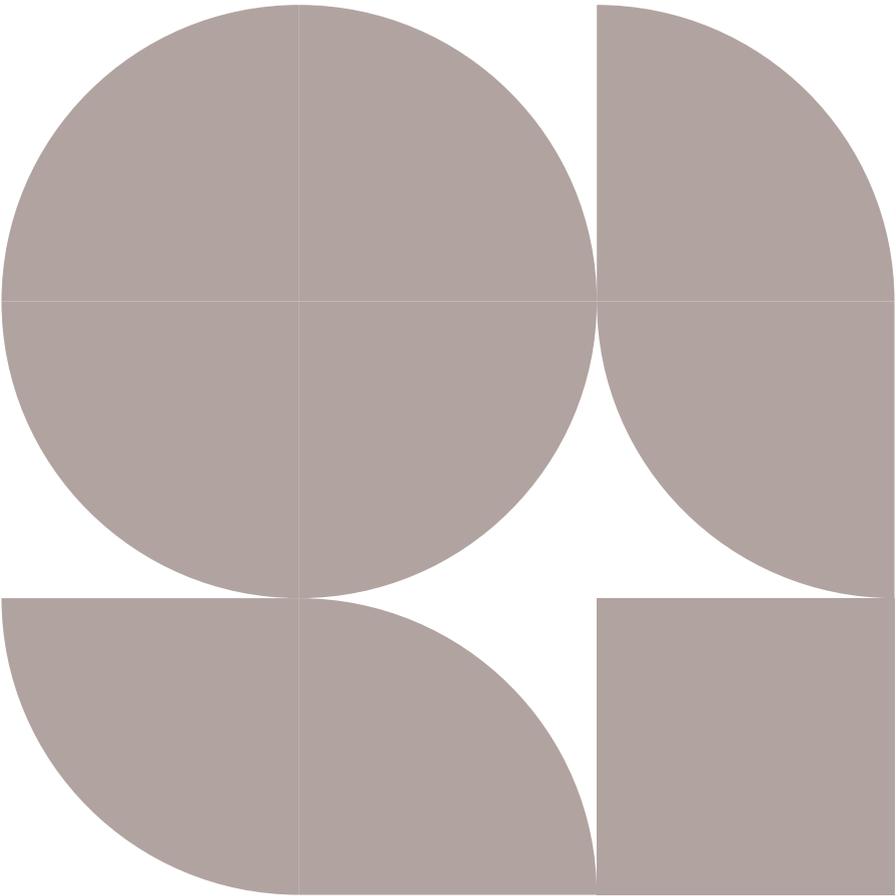
That is why GSC takes a realistic and practical view when handling disputes. From start to finish we aim to adopt a commercial and cost-effective approach, designed to achieve an outcome that works for our clients and their business.

We advise on many forms of disputes. Our team have decades of experience in dispute resolution - in the Courts, at specialist tribunals or using arbitration and when appropriate mediation - because of this not many things phase us. When we say we are "hands-on", we mean it. We work in small focused teams, dedicated to our clients and driven to protect and care for their interests.

Talk to GSC about disputes (both international and domestic) involving the following:

- ▲ Jurisdictional disputes including anti-suit injunctions and conflict of laws
- ▲ Emergency injunctions (freezing and search and seizure orders)
- ▲ Commercial contracts
- ▲ Company/shareholders and partnerships
- ▲ Professional negligence
- ▲ Fraud
- ▲ Personal and corporate recovery/insolvency
- ▲ Commercial and residential property disputes
- ▲ Contentious probate
- ▲ Debt recovery
- ▲ Costs Disputes including security for costs applications.

# *Finance Crime & Regulatory*



# Protecting you, your business and your reputation.

## **Financial Crime & Regulatory**

**A financial criminal investigation can be financially, emotionally and reputationally crippling experience. Alarmingly, the greater powers awarded to government bodies including the Serious Fraud Office, the Office of Fair Trading, the Financial Services Authority, HMRC and the Health & Safety Executive have meant that investigation rates – and the risk of investigation – have never been higher.**

GSC has a well-established reputation advising corporate and individual clients on fraud, business crime, tax and litigation matters. We're specialists in this complex area of commercial law, representing clients during interviews, criminal or regulatory investigations and any court proceedings in the following areas:

Talk to GSC about:

- ▲ Fraud & asset tracing
- ▲ Money laundering
- ▲ Restraint, confiscation and forfeiture
- ▲ Tax investigations and litigation
- ▲ Bribery and corruption
- ▲ Insider dealing, market abuse & mis-selling
- ▲ Extradition proceedings
- ▲ Professional disciplinary issues
- ▲ Food safety and environmental health.

Protect yourself, your business and your reputation. Talk to GSC.



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# *Media & Intellectual Property*



# *Enforcing your rights. Protecting the rewards for your creativity.*

## *Media*

**GSC's clients span the entertainment industry. They include global corporations, Licensing bodies, local independents and individuals. Whether their speciality is film, music, broadcasting, theatre, publishing, digital distribution, sport or sports entertainment, we help them benefit from the globalization of their industry, the digitization of their medium and the advance of technology.**

We have significant experience of actions in court or before arbitrators, resolving contract disputes for our media clients or enforcing our clients' intellectual property rights. We can do the same for you.

Ask us for commercial advice on all aspects of media law including:

- ▲ Recording, film and video contracts
- ▲ Film financing
- ▲ Rights acquisition and distribution agreements
- ▲ Licensing
- ▲ Social Media
- ▲ Film
- ▲ Radio
- ▲ Internet
- ▲ Television and satellite
- ▲ Commissioning
- ▲ Digital Media
- ▲ Publishing
- ▲ Artist management and promotion
- ▲ Merchandising agreements
- ▲ Royalty disputes.





## **Intellectual Property**

### **Protecting your ideas And protecting you from those who seek to misuse them**

GSC's Intellectual Property Team is with you at every stage of your product or brand's lifecycle. We are with you when you wish to protect the commercial value or legal ownership of your brand or product.

We can help you exploit your intellectual property rights, advising on the licensing of your rights and on their valuation.

And we are with you should your rights be infringed, with significant experience in the protection of intellectual property rights at the High Court and the Intellectual Property Enterprise Court. This includes copyright and trade mark infringement as well as "passing off" cases. We work in many sectors from fashion to music, from sport to fast moving consumer goods.

For all aspects of the law relating to media and intellectual property, talk to GSC.

### **Intellectual property services include:**

- Copyright
- Trade mark drafting, application, and opposition (including UK, EU and international registrations) managing international trade mark strategies
- Design rights
- Database and database rights
- GDPR (General Data Protection Regulation)
- Acquisition, sale and licensing of intellectual property
- IP protection strategy
- Anti-counterfeiting
- Performers' rights
- Related areas of competition and European law.

# *Corporate & Private Immigration*



# Helping individuals, families & businesses navigate UK immigration law.

## Corporate & Private Immigration

### Helping individuals, families & businesses navigate UK immigration law.

UK immigration law is has become very complex and changes very rapidly resulting in highly confusing and bureaucratic procedures for individuals, families and companies who may wish to relocate to the UK for a variety of different reasons.

GSC's Immigration Team specialises in all aspects of UK immigration. We advise both EU and non-EU individuals and companies who wish to invest, work or set up in business in the UK. We also handle all aspects of sponsorship for UK employers who may want to employ non-EU nationals or transfer existing staff based overseas to the UK.

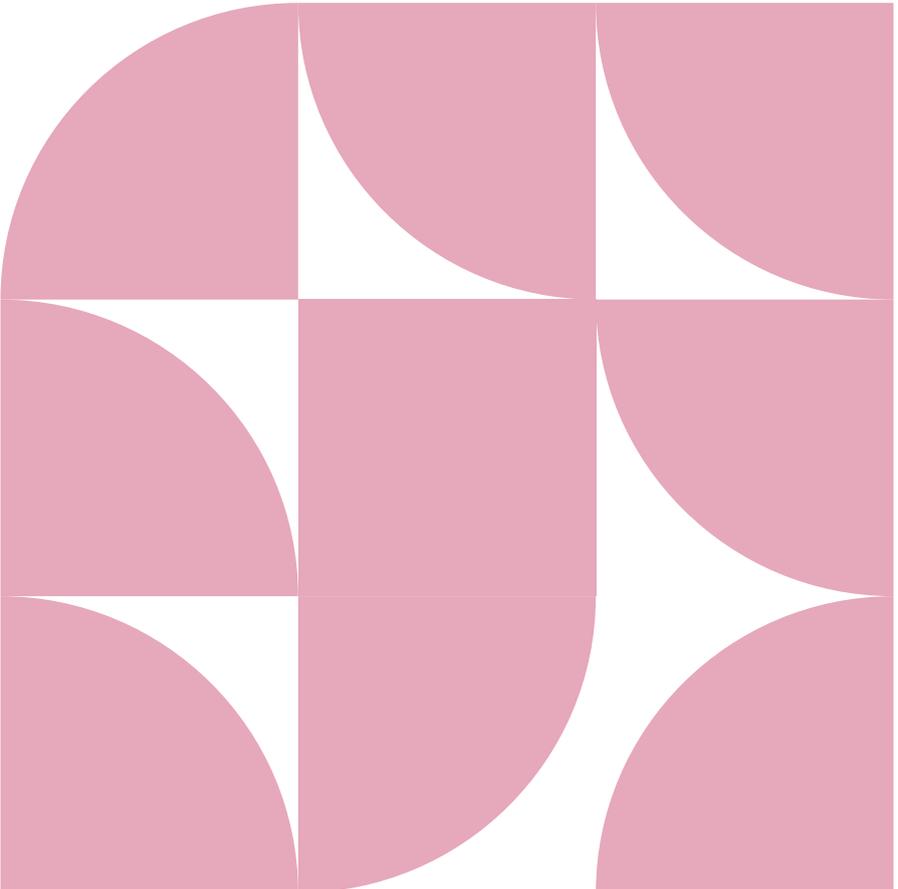
For our private clients, we provide a specialist personalised service to support individuals and families moving to the UK, advising on the best solution to help our client relocate, obtain permanent residence and British Citizenship.

Talk to GSC about making immigration work for you or your business.

- ▲ Sponsoring & hiring foreign nationals
- ▲ Immigration compliance
- ▲ Immigration advice for Investors
- ▲ Immigration advice for Entrepreneurs
- ▲ Establishing a UK branch Office or subsidiary
- ▲ Securing the rights of EU nationals
- ▲ Bringing your family to the UK
- ▲ Settling permanently in the UK
- ▲ Human Rights & Asylum
- ▲ Citizenship & Nationality
- ▲ Visiting the UK
- ▲ Appeals.



# *Employment Law*



*Helping you comply  
with employment law.*

*Protecting your  
business from the  
consequences of  
getting it wrong.*

## **Employment Law**

**Employing staff has become increasingly complex due to frequent changes imposed by UK and EU regulations.**

GSC's Employment Team advises on all aspects of employment law from appointment to dismissal and employment tribunal proceedings. We represent employers and individuals in cases of unfair dismissal, race, sex, disability and age discrimination, and unlawful deduction of wages.

We can also advise you on policies and procedures that can help prevent claims arising in the first place.

**Talk to us about your:**

- Employment contracts
- Service agreements
- Staff handbooks
- Sickness absence policies and application
- Family friendly policies
- Termination of employment
- Settlement agreements
- TUPE transfers.

**High Court litigation, talk to us about:**

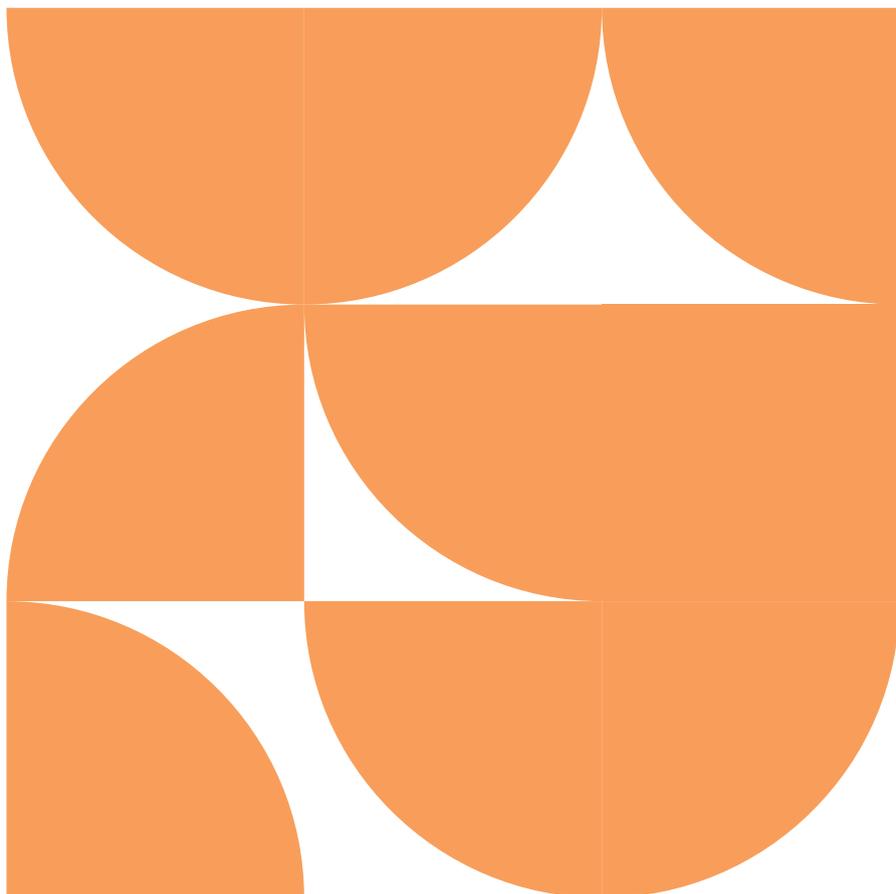
- Breach of contract
- Injunctions to enforce restrictive covenants
- Actions for breach of copyright and confidentiality
- High value claims for non-payment of bonuses

**Senior executives - Talk to us about**

- Your termination, and on related issues such as shareholder rights and company law.

Make employment law work for you and your business. Talk to GSC.

# *Insolvency & Corporate Recovery*



# *Fast, effective, practical solutions. Maximum returns.*

## *Insolvency & Corporate Recovery*

**Whether yours is a company in financial difficulty, or owed money by one that is, maximum returns and fast, effective solutions are the outcomes that matter most.**

Our Corporate Recovery Group achieves those outcomes through expert commercial advice in all areas of insolvency, corporate recovery, restructuring and turnaround situations. We advise on major corporate restructuring and formal insolvencies, and represent individual creditors and other stakeholders.

### Talk to us about:

- ▲ Business rescues
- ▲ Turnarounds and work-outs
- ▲ Enforcing security rights
- ▲ Protecting creditors' interests
- ▲ Receivership
- ▲ Liquidation
- ▲ Corporate and individual voluntary arrangements
- ▲ Administrations
- ▲ Directors' duties and responsibilities.



# *GSC's Next Gen of Business Leaders*



# Guiding tomorrow's Business Leaders as they make their mark as visionaries in their respective fields.

## GSC's Next Gen of Business Leaders

**GSC's Next Gen initiative is aimed at the next generation of entrepreneurs, professionals and family business owners.**

GSC are here to support the next generation as they acquire the knowledge, confidence and leadership skills they will need to excel in their careers. We offer a holistic approach to ensure that the next generation are well equipped for the challenges they will face as they forge their own paths in an increasingly global and complex working environment.

GSC's Next Gen offers the following to support its next generation members:

- ▲ Speaker series by GSC's Next Gen 'heroes' who share their journey to inspire others.
- ▲ Networking events to connect next generation clients with their peers, enabling them to exchange ideas and explore their strengths.
- ▲ One-to-one guidance for GSC's Next Gen members tailored to each individual's circumstances e.g. how to command authority in a family business or how to develop your own personal brand.



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